



# We Really Are Different

Alliant Employee Benefits is the most progressive broker in the industry. Our unrivaled forward-thinking and in-depth knowledge help our clients rapidly adapt to change and ensure every dollar they spend drives outcomes that matter.

We call this approach **Creative Agility**.



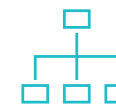
## Employee Benefits Consulting

- Strategic planning
- Actuarial support
- Analytics & informatics
- Benchmarking
- Legal/compliance support
- Open enrollment & communications support
- Voluntary benefits
- Life & disability consulting
- Absence management
- Health & productivity
- Pharmacy benefit management
- Stop loss services
- Captive solutions
- Mergers & acquisitions
- Benefits administration
- Vendor management & negotiation
- Renewal management
- Issue resolution
- Extension of HR
- Value-based healthcare solutions



## Global Benefits Consulting

- Global benefits management
- Country & industry benchmarking
- New country expansion
- M&A due diligence
- Cost analytics
- Global mobility
- Global benefits website/app (benefit inventory)
- Insight into benefit spend consolidated into a single currency
- Renewal calendar
- Benefit details by country
- Total employee benefit cost analytics
- Single point of contact for client
- Local country brokers/consultants
- Connectivity with alliant domestic team



## HR Consulting

- Managed services (outsourced HR professionals)
- Compensation & total rewards consulting
- Executive compensation
- Incentive compensation
- Equity compensation
- Shared services
- Leadership development & coaching
- Change management
- Project management
- Training
- Strategic planning
- Payroll
- Recruiting

**\$5.1B+**

In revenue

**\$47B**

In premium\*

**14,000+**

Employees

**5th**

Largest in U.S.

**56%**

Employee Owned



# We Offer More

## Entrepreneurialism

We think like our clients and deliver accordingly.

## Service

We are an extension of our clients' business.

## People

We invest in our team, share our resources, and inspire excellence.

## Relationships

We build and cultivate long-term relationships based on trusts, integrity, and results.



### HR Workplace Services

- HR Q&A support
- Handbook review
- Handbook creation
- Non-discrimination testing
- Learning management system & trainings
- HR educational videos
- Sample policies, checklists, workplace posters
- Weekly legislative updates
- Compliance calendar
- Secure/tracked document distribution & more



### Retirement Plan Consulting

- 401(k), 403(b), defined benefit, & non-qualified deferred compensation
- Plan design
- Investment review & management
- Vendor selection
- Communications & education
- Fiduciary responsibility guidance
- Compliance
- Administration
- Assist with day-to-day functions throughout the year
- Plan management & benchmarking
- Financial wellness & retirement readiness



### Property & Casualty

- Tailored service planning
- Losses, exposures, and controls
- Recommendations for improvement
- Workers' compensation
- Fleet safety
- Property
- General & product liability
- Consultant-led classroom instruction
- Webinars
- Newsletters
- Safety library
- Online learning management system
- Certificate of insurance tracking
- Incidence tracking
- Audit tracking
- Extension of your team



### HR Technology Consulting

- Review of current solutions
- Discuss system issues/needs
- Look at future needs
- Propose potential solutions
- System utilization reviews
- Facilitate issues resolution
- Utilize or cancel unused modules
- Contract & pricing review
- Formal & informal vendor selection
- Contract & SLA negotiations
- Implementation oversight & client advocacy
- Full implementation project management
- Post-go-live support



# Employee Benefits Capabilities

## Benefits Consulting



Absence-Disability-Leave



Global Consulting



Health and Productivity



Pharmacy Consulting



Retirement Consulting\*



Small Group Solutions



Voluntary Benefits

## Data Solutions



Analytics & Informatics



Clinical Consulting



Benchmarking

## Employer Support



Human Capital



Compliance Services



HR Technology Consulting



Private Equity M&A

## Member Support



Advocacy & Engagement



Alliant Individual Health Solutions



Alliant Medicare Solutions



LifeBalance

## Funding Solutions



Captives



LevelSet Health™



Stop Loss Services



Value-Based Healthcare

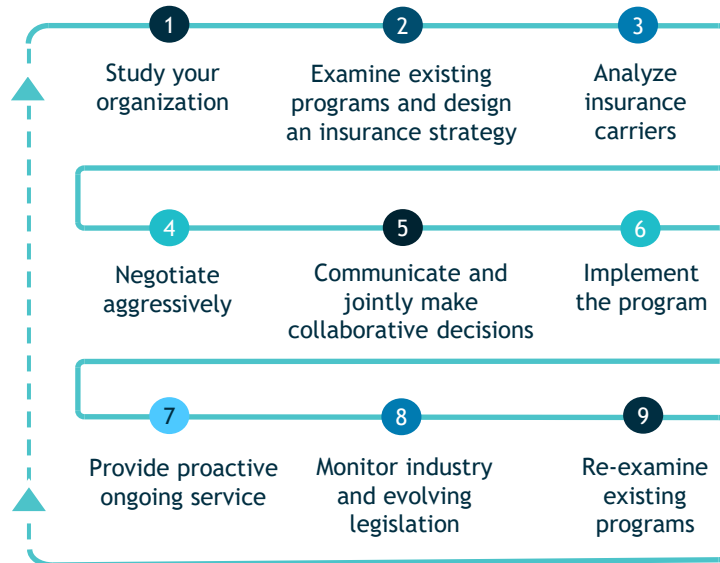
\*Advisory services offered through Alliant Retirement Consulting (ARC), a federally Registered Investment Advisor. ARC is wholly owned by Alliant Insurance Services but operated independently.

# Property & Casualty



## Service Model

Program review  
Exposure analysis  
Market submission  
Market selection  
Account management  
Contract review  
Specialized services, as necessary



## Risk Solutions Consulting

Consulting Services	Online Services	An Extension of Your Team
<ul style="list-style-type: none"> <li>Service Planning</li> <li>Workers' Comp</li> <li>Fleet Safety</li> <li>Property</li> <li>General Liability / Product Safety</li> <li>Consultant-led Instruction</li> </ul>	<ul style="list-style-type: none"> <li>Webinars</li> <li>Newsletters</li> <li>Safety Library</li> <li>Online Learning Management System</li> <li>Certificate Tracking</li> <li>Incident Tracking</li> <li>Audit Tracking</li> </ul>	<p>Our experienced team of safety professionals have the following credentials:</p> <ul style="list-style-type: none"> <li>ARM</li> <li>ALCM</li> <li>CFPS</li> <li>Former workers' compensation claim examiner</li> <li>Former private industry safety/risk managers</li> <li>Master's Degree - Occupational Health &amp; Safety</li> </ul>

## Claims Practice Group



**Professionals With Legal & Claim Adjusting Experience**



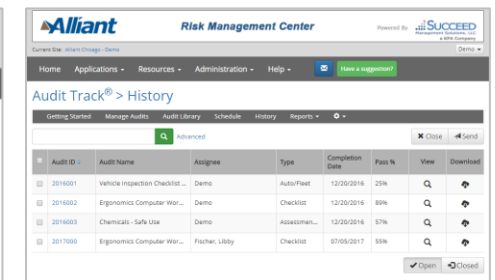
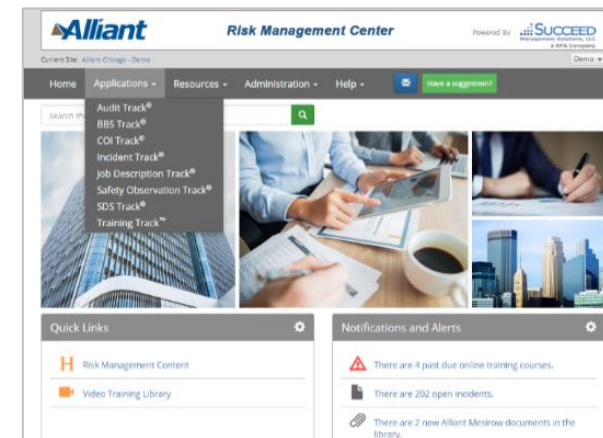
**Complex Claims Advocacy**

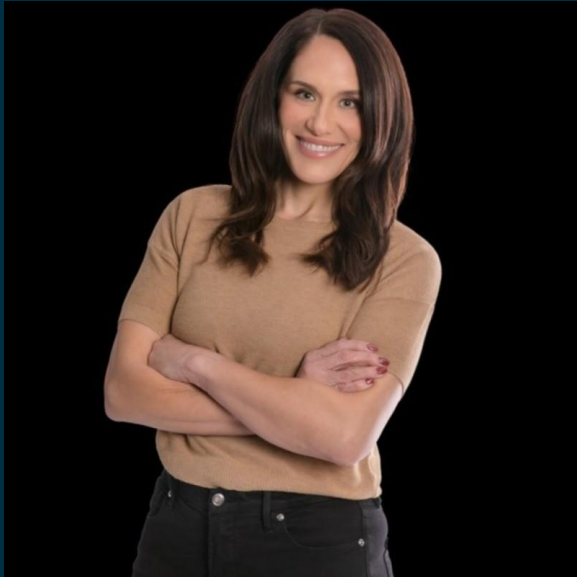


**Claim Audits and Reviews**

- Deep understanding of your business
- Knowledge of legal trends
- Proactive relationships with insurers
- Innovative claim strategies and solutions
- Catastrophic claims response
- Claim seminars and training
- Evaluate competency and effectiveness of claim handlers
- Interact with claim professionals to establish appropriate reserves
- Litigation management
- Loss development and projections

## Risk Management Center





Lianna DellaTorre

Vice President, Employee Benefits

For employers with over 100 employees

207.749.7063

Lianna.Dellatorre@alliant.com



Taylor Pottle

Vice President, Employee Benefits

For employers with under 100 employees

207.615.6894

Taylor.Pottle@alliant.com



Thomas Coyne

Associate Producer, Commercial Lines

207.420.0756

Thomas.Coyne@alliant.com