



We Really Are Different

Alliant Employee Benefits is the most progressive broker in the industry. Our unrivaled forward-thinking and in-depth knowledge help our clients rapidly adapt to change and ensure every dollar they spend drives outcomes that matter.

We call this approach **Creative Agility**.



Employee Benefits Consulting

- Strategic planning
- Actuarial support
- Analytics & informatics
- Benchmarking
- Legal/compliance support
- Open enrollment & communications support
- Voluntary benefits
- Life & disability consulting
- Absence management
- Health & productivity
- Pharmacy benefit management
- Stop loss services
- Captive solutions
- Mergers & acquisitions
- Benefits administration
- Vendor management & negotiation
- Renewal management
- Issue resolution
- Extension of HR
- Value-based healthcare solutions



Global Benefits Consulting

- Global benefits management
- Country & industry benchmarking
- New country expansion
- M&A due diligence
- Cost analytics
- Global mobility
- Global benefits website/app (benefit inventory)
- Insight into benefit spend consolidated into a single currency
- Renewal calendar
- Benefit details by country
- Total employee benefit cost analytics
- Single point of contact for client
- Local country brokers/consultants
- Connectivity with alliant domestic team



HR Consulting

- Managed services (outsourced HR professionals)
- Compensation & total rewards consulting
- Executive compensation
- Incentive compensation
- Equity compensation
- Shared services
- Leadership development & coaching
- Change management
- Project management
- Training
- Strategic planning
- Payroll
- Recruiting

\$5.1B+

In revenue

\$47B

In premium*

14,000+

Employees

5th

Largest in U.S.

56%

Employee Owned



We Offer More

Entrepreneurialism

We think like our clients and deliver accordingly.

Service

We are an extension of our clients' business.

People

We invest in our team, share our resources, and inspire excellence.

Relationships

We build and cultivate long-term relationships based on trusts, integrity, and results.



HR Workplace Services

- HR Q&A support
- Handbook review
- Handbook creation
- Non-discrimination testing
- Learning management system & trainings
- HR educational videos
- Sample policies, checklists, workplace posters
- Weekly legislative updates
- Compliance calendar
- Secure/tracked document distribution & more



Retirement Plan Consulting

- 401(k), 403(b), defined benefit, & non-qualified deferred compensation
- Plan design
- Investment review & management
- Vendor selection
- Communications & education
- Fiduciary responsibility guidance
- Compliance
- Administration
- Assist with day-to-day functions throughout the year
- Plan management & benchmarking
- Financial wellness & retirement readiness



Property & Casualty

- Tailored service planning
- Losses, exposures, and controls
- Recommendations for improvement
- Workers' compensation
- Fleet safety
- Property
- General & product liability
- Consultant-led classroom instruction
- Webinars
- Newsletters
- Safety library
- Online learning management system
- Certificate of insurance tracking
- Incidence tracking
- Audit tracking
- Extension of your team



HR Technology Consulting

- Review of current solutions
- Discuss system issues/needs
- Look at future needs
- Propose potential solutions
- System utilization reviews
- Facilitate issues resolution
- Utilize or cancel unused modules
- Contract & pricing review
- Formal & informal vendor selection
- Contract & SLA negotiations
- Implementation oversight & client advocacy
- Full implementation project management
- Post-go-live support



Employee Benefits Capabilities

Benefits Consulting



Absence-
Disability-Leave



Global
Consulting



Health and
Productivity



Pharmacy
Consulting



Retirement Consulting*



Small Group Solutions



Voluntary Benefits

Data Solutions



Analytics &
Informatics



Clinical
Consulting



Benchmarking

Employer Support



Human Capital



Compliance
Services



HR Technology
Consulting



Private Equity
M&A

Member Support



Advocacy &
Engagement



Alliant Individual
Health Solutions



Alliant Medicare
Solutions



LifeBalance

Funding Solutions



Captives



LevelSet
Health™



Stop Loss
Services



Value-Based
Healthcare

*Advisory services offered through Alliant Retirement Consulting (ARC), a federally Registered Investment Advisor. ARC is wholly owned by Alliant Insurance Services but operated independently.

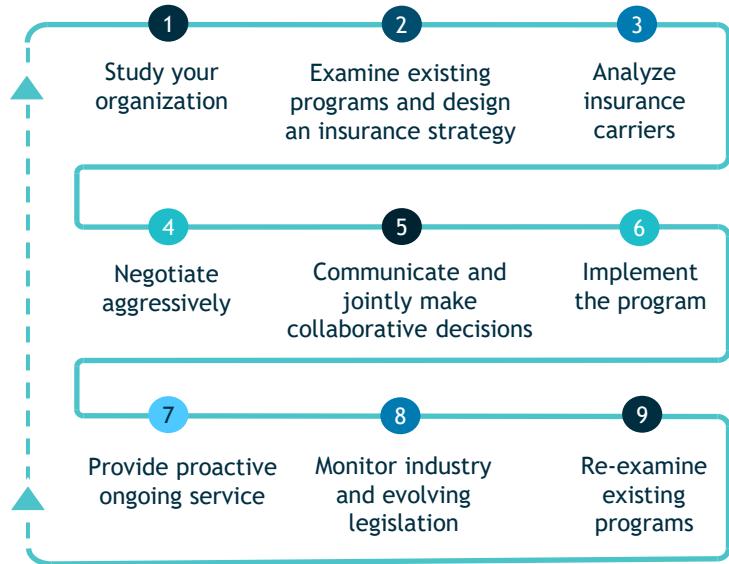
Property & Casualty

Alliant Insurance Services



Service Model

Program review
Exposure analysis
Market submission
Market selection
Account management
Contract review
Specialized services,
as necessary



Risk Solutions Consulting

Consulting Services	Online Services	An Extension of Your Team
<ul style="list-style-type: none">Service PlanningWorkers' CompFleet SafetyPropertyGeneral Liability / Product SafetyConsultant-led Instruction	<ul style="list-style-type: none">WebinarsNewslettersSafety LibraryOnline Learning Management SystemCertificate TrackingIncident TrackingAudit Tracking	<p>Our experienced team of safety professionals have the following credentials:</p> <ul style="list-style-type: none">ARMALCMCFPSFormer workers' compensation claim examinerFormer private industry safety/risk managersMaster's Degree - Occupational Health & Safety

Claims Practice Group



Professionals With Legal & Claim Adjusting Experience



Complex Claims Advocacy



Claim Audits and Reviews

- Deep understanding of your business
- Knowledge of legal trends
- Proactive relationships with insurers

- Innovative claim strategies and solutions
- Catastrophic claims response
- Claim seminars and training
- Evaluate competency and effectiveness of claim handlers
- Interact with claim professionals to establish appropriate reserves
- Litigation management
- Loss development and projections

Risk Management Center

The Risk Management Center interface includes the following sections:

- Home:** Displays links to Audit Track, BBS Track, COI Track, Incident Track, job Description Track, Safety Observation Track, SDS Track, and Training Track.
- Applications:** Includes links to Manage Audits, Audit Library, Schedule, History, and Reports.
- Resources:** Includes links to Risk Management Content and Video Training Library.
- Administration:** Includes links to Help and Have a suggestion.
- Notifications and Alerts:** Shows three alerts: 4 part online training courses, 202 open incidents, and 2 new Alliant Memorow documents in the library.
- Audit Track > History:** A detailed table showing audit history with columns for Audit ID, Audit Name, Assignee, Type, Completion Date, Pass %, View, and Download.



Lianna DellaTorre

Vice President, Employee Benefits

For employers with over 100 employees

207.749.7063

Lianna.Dellatorre@alliant.com



Taylor Pottle

Vice President, Employee Benefits

For employers with under 100 employees

207.615.6894

Taylor.Pottle@alliant.com



Thomas Coyne

Associate Producer, Commercial Lines

207.420.0756

Thomas.Coyne@alliant.com