



CELEBRATING Maine Made

Manufacturing Month
October 2024



MAME Annual meeting agenda

- Registration & introductions
 - CMCC overview(s)
- MAME Annual business meeting
- Tours & Networking
- Awards
 - Hall of Fame awards
 - Above and Beyond award
 - City of Auburn
- Keynote – Dr. John Austin



Manufacturing Impact in Maine*

- Maine's manufacturing sector employed **52,561** people in 2023.
- Maine is home to approximately **1,870** manufacturing business establishments (3.2%)
 - **9.7%** of total statewide employment (number employed)
 - Maine's **fourth largest sector**, in terms of number employed
- Maine's manufacturing sector generated ~\$6.3 billion in GDP
 - Represents **10%** of total statewide GDP, **63%** of exports
 - Average annual wage in Maine's manufacturing sector was **\$67,650**
 - **10.5%** premium to average annual wage for all jobs, and represents **14.4%** of weekly wages paid



*Maine Dept. of Labor and NAM statistics, 4Q2023



It's been a busy year. . . .

- Growth in membership of 12.0%
- Increased legislative support by 29% (3/55)
 - active promotion of LD1891 – Childcare/PTET bill
 - engaged directly on 21 bills, tracked more than 75
 - Supported the R&D caucus
- Refreshed the three-year strategic plan for the Association
- Applied for >\$3M in grants to promote WD initiatives
- EGS team expansion and integration of network partners



Manufacturing Month 2024 events



- 27 Sept – Company tour – FMI/Spirit Aerosystems (Biddeford)
- 2 Oct – Kickoff event – Maritime Industry Day at the Albacore (Portsmouth, NH)
- 4 Oct – Company tour – Front Street Shipyard (Belfast)
- 7 Oct – Company tour – Auburn Manufacturing (Auburn)
- 14 Oct – Company tour – Panolam (Auburn)
- 21 Oct – Company tour – Strainrite & PackGen (Auburn)
- 23-25 Oct – Brilliant Blue student team competition (virtual /E. Boothbay)



Lobster Bots in the house... !!



LOBSTER BOTS





Statewide Survey

Shape the Future of Maine's Manufacturing Workforce

A statewide survey to collect real-time data from Maine-based employers and workers is being released today, and we want to hear from you.

OBJECTIVE: The Maine Technology Institute, in partnership with Maine's Forest Bioproducts Advanced Manufacturing Tech Hub and Camoin Associates, is undertaking an initiative to better understand the **skills, jobs, and workforce** needed for Maine's advanced manufacturing sector.

WHY IT'S IMPORTANT:

Whether you are a manufacturing firm leader, working in or exploring a career in the sector, or helping guide students and job seekers toward the sector, your feedback is essential. This survey will **directly contribute to creating stronger workforce development programs** that prepare Maine's workers for quality jobs in this vital industry.

WHO SHOULD RESPOND:

- ✓ Manufacturing firm leaders
- ✓ Current workers in the sector
- ✓ Those considering a career in the sector
- ✓ Career advisors

**AVAILABLE NOW
THROUGH NOVEMBER**



<https://sprw.io/stt-6VD5P>

If you are interested in helping distribute the survey, please contact alexandra@camoinassociates.com

More networking opportunities. . .

- **Manufacturers of Maine Group Trust**

- Members don't pay insurance companies, they pay themselves.
- The best safety expertise and support team in the industry.
- A collaborative approach that saves money and keeps your employees safe.
- Long term focus and savings unmatched in the industry.



- **Members of the EGS Team**

- Recruitment and retention problem solving



One last piece of business. . .

Approval of the MAME bylaws at the Annual Meeting in 2023 updated the number of Board members to align with past practice (“at least five (5) but no more than twenty-five (25)”).

MAME’s Articles of Incorporation (the official filing with the State) also needs to be updated, but the Secretary of State requires **express** approval of same by the membership (the bylaws approval last year is insufficient).

Therefore. . .



Vote #1

- “That the following amendment to the Articles of Incorporation of the Corporation be and it hereby is adopted:
 - That the minimum number of directors of the Corporation be changed to five (5) and the maximum number of directors of the Corporation be changed to twenty-five (25); and that, in connection therewith, the second sentence of the Fourth Article of the Articles of Incorporation of the Corporation be, and the same hereby is, amended and restated to read, its entirety, as follows:
 - The minimum number of directors (not less than 3) shall be five (5) and the maximum number of directors shall be twenty-five (25).”



Vote #2

- “That, in connection with the foregoing resolutions, the Corporation, acting itself or through any authorized person, be and it hereby is authorized and directed to execute and file, or cause to be filed, Articles of Amendment with the Maine Secretary of State, and to take any and all such other actions and to execute and deliver any and all such other documents and instruments as may be necessary, proper, or advisable to carry out the terms and provisions of the foregoing resolutions.”



Vote #3

- “That any and all acts of the Corporation, which acts would have been authorized by the foregoing resolutions except that such acts were taken prior to the adoption of such resolutions, be and they hereby are severally ratified, confirmed, approved, and adopted.”



Tours & Networking

4:00pm to 5:00pm



Sponsor scroll



Annual awards

5:00pm to 5:30pm



MAME Hall of Fame awards

- **Alan Lapoint** – MAME Board member and Chair, President of The Strainrite Companies
- **Phil Roland** – MAME Board member, CEO of Aquest Corporation
- **Jack Samson** – MAME Board member, VP Facilities and Operations, LL Bean



Above and Beyond award - H. Sawin Millett, Jr.

Introduced by
Representative Jack Ducharme,
Maine District 71



City of Auburn – Community Excellence Award

Presented by Auburn Mayor Jeffrey Harmon and
Jay Brenchick (Dir., Economic Development)



Panolam Surface Systems



Keynote – Dr. John Austin

“Future-proofing your Company: Anticipating the Future of Maine’s Manufacturing Workforce”

5:30pm to 6:00pm



Placeholder

for dynamic foresight slide(s)



Thank You...

Travel safely going home. . .

Make a plan to VOTE next Tuesday. . . if you haven't already.

